GREATER VICTORIA CHAMBER OF COMMERCE

Board Meeting 07:30 hours – 26 October 2010

Present: David Marshall, John Juricic, Rose Arsenault, Rob Bennett, Mike Black, Gerry

Brimacombe, Mel Couvelier, Dan Dagg, John Espley, George Fuller, Al Hasham,

Kimberly Hughes Ray Kolla, Roger Skillings, David Vinnels, Annie Wong

Harrison,

Bruce Carter (CEO), Shannon Renault (staff)

Regrets: Captain Craig Baines, Regan McGrath, Pauline Rafferty, John Wilson

Guests: Shawn Steele

Meeting of 2011 Board

• The Chair welcomed new board members and returning board members and noted that he was pleased with the outcomes of the election.

- The process of the nomination for board executive committee was outlined. The Chair
 of the Nomination Committee then presented the slate for the executive committee:
 - Chair David Marshall
 - Vice Chair John Espley
 - Past Chair George Fuller
 - Secretary Pauline Rafferty
 - Treasurer Ray Kolla
 - Member at Large Rob Bennett
- The Chair called for nominations to the executive from the floor three times. Hearing none, a motion was put forward.

Motion to accept the slate for executive as presented Moved by George Fuller Seconded by Roger Skillings Carried

- The Chair thanked both Roger Skillings and Annie Wong Harrison, who will not be returning to the Board of Directors in 2011, for their service to the Chamber.
- The meeting of the 2011 Board of Directors stood adjourned.

Present: David Marshall, John Juricic, Rose Arsenault, Rob Bennett, Mike Black, Gerry

Brimacombe, Mel Couvelier, Dan Dagg, John Espley, George Fuller, Al Hasham, Kimberly Hughes Ray Kolla, Roger Skillings, David Vinnels, Annie Wong

Harrison,

Bruce Carter (CEO), Shannon Renault (staff)

Regrets: Captain Craig Baines, Regan McGrath, Pauline Rafferty, John Wilson

Meeting of 2010 Board

 Motion to approve the meeting agenda Moved by Ray Kolla Seconded by Mike Black Carried 2. Motion to approve minutes of the September 28th Board of Directors meeting.

Moved by Rob Bennett Seconded by John Espley Carried

3. Chair's Remarks

- The Chair commented on the recent CEO's breakfast. There was general support for the Chamber's focus on municipal taxation and finance and for beginning to focus more on municipal issues overall.
- One CEO noted that Victoria should strive to become known for what we do rather than where we are
- Chair outlined the work the Chamber has done advocating for a YES vote on borrowing for the bridge, may be doing more in the coming weeks.

4. Election Results

Motion to approve results of the 2011 elections Moved by Rose Arsenault Seconded by John Espley Carried

Motion to destroy the ballots of the 2011 election Moved by Ray Kolla Seconded by Rob Bennett Carried

5. Recruitment Committee Report

 The Recruiting Committee has some skill shortages/gaps on the board, particularly in legal, retail and accounting. They presented possible candidates to the Board for appointment: Beatrice Bate, a lawyer and Darlene Hollstein, representing retail.
 Appointments are made for one year only at which time these candidates would have to run for election.

Motion to approve the appointment of Beatrice Bate and Darlene Hollstein for one year terms to the Board.

Moved by David Marshall Seconded by Mike Black Carried

6. Board Planning Retreat

- The Chair and CEO are working on the final parts of the agenda for the board planning retreat
- The goal of the retreat is to renew the three year strategic plan and finalize the one year business plan
- The agenda items will include discussion on branding, member engagement, increasing the focus of the chamber on municipal issues, growth of the Prodigy Group, economic development, and the chamber's 150th year anniversary.

7. Committee / Task Force Reports

Economic Development

- Economic Development Advisory for City of Victoria has met twice. Terms of Reference will go to the City for ratification. The deadline for developing an economic development plan for Victoria is in April 2011.
- Policy and Public Affairs
 - Debriefed the Board on the presentation from the directors of finance from Saanich and Victoria and issues of capital replacement
 - A discussion followed on the approach the Chamber should take moving forward on dealing with municipal taxation and financing
- Governance
 - The committee chair noted that appointments to external organizations are coming up soon. The need was also addressed to pay attention to smooth transition of committee chairs.
- The discussion on the budget for 2011 presented for information only.
- The Chair commented on the success of the Prodigy Group mentor dinner and the presentation that will soon be made to Community Micro Lending.
- A comment was made from a board member that one of the original intents of the Prodigy Group was to recruit members for the chamber's board of directors and questioned whether that will roll out in the future.

| n to adjourn at 9:45 AM I by Rob Bennett | |
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| Secretary | Chair |
| - Date | |